

The Professional's Guide to Increasing Productivity Using Legend Brands Cleaning Systems

This guide will help you increase your productivity by showing how to adapt your cleaning chemistry to the soil load in the carpet fiber, upholstery, and tile and grout.

By increasing productivity you become more profitable on each and every job.

As with any cleaning, you should always pretest your products on an inconspicuous area of the items being cleaned.

FOR THE MOST COMPLETE CLEANING, ALWAYS FOLLOW THESE STEPS:

- Pre-inspect all areas to be cleaned and communicate with the customer
- Prespray areas to be cleaned
- Agitate prespray into surface (the use of an electrical agitation device such as the Procaps Low-Moisture Cleaning Machine will increase the amount of suspended soil)
 Extract, neutralize and rinse all areas











RESIDENTIAL CARPET CLEANING

PRESPRAY:	RTU pH	Inline Injection Sprayer:
UltraPac TLC (S711 or S712)	9.5-9.8	- Mix 1.5 qt. (1.4 L) into the 5 qt. (4.7 L) container and fill with water.
		Electric or Pump-up Sprayer:
UltraPac TLC (S711 or S712)	9.5-9.8	- Mix 6 oz. (177 mL) per gal. (3.8 L) of water.
EXTRACTION:		Truckmount:
All Fiber Deep Clean	5.2-5.8	- Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract.
		Portable Extractor:
All Fiber Deep Clean	5.2-5.8	- Mix 2 oz. (59 mL) per gal. (3.8 L) of water and extract.

PRESPRAY: Add together the following:

		Inline Injection Sprayer:
UltraPac TLC (S711 or S712)	9.5-9.8	- Mix 1.5 qt. (1.4 L) into the 5 qt. (4.7 L) container and fill with water.
Biosolv Booster Additive		– Add 6 oz. (177 mL) into container.
		Electric or Pump-up Sprayer:
UltraPac TLC (S711 or S712)	9.5-9.8	- Mix 6 oz. (177 mL) per gal. (3.8 L) of water.
Biosolv Booster Additive		- Mix 2 oz. (59 mL) per gal. (3.8 L) of water.
EXTRACTION:		Truckmount:
All Fiber Deep Clean	5.2-5.8	- Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract.
		Portable Extractor:
All Fiber Deep Clean	5.2-5.8	- Mix 2 oz. (59 mL) per gal. (3.8 L) of water and extract.

PRESPRAY: Add together the following:

UltraPac TLC (S711 or S712) Biosolv Booster Additive Energizer UltraPac TLC (S711 or S712)	9.5-9.8 9.5-9.8	 Inline Injection Sprayer: Mix 1.5 qt. (1.4 L) into the 5 qt. (4.7 L) container and fill with water. Add 6 oz. (177 mL) into container. Add 2 oz. (2 scoops) into container. Electric or Pump-up Sprayer: Mix 6 oz. (177 mL) per gal. (3.8 L) of water.
Biosolv Booster Additive Energizer		 Add 2 oz. (59 mL) per gal. (3.8 L) of water. Add 1 oz. (1 scoop) into container.
EXTRACTION: All Fiber Deep Clean	5.2-5.8	Truckmount: – Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract. Portable Extractor:
All Fiber Deep Clean	5.2-5.8	- Mix 2 oz. (59 mL) per gal. (3.8 L) of water and extract.

Energizer

Fission

PROCHEN

PROCH

ULTRAPAC



LIGHT SOIL

MEDIUM SOIL

OLEFIN (POLYPROPYLENE) OR COMMERCIAL CARPET

PRESPRAY: Ultrapac Extreme	RTU pH 111.3-12.3	Inline Injection Sprayer: — Mix 8 scoops in 5 qt. (4.7 L) container (using provided scoop).
or Use Fission		— Mix 1.5 qt. (1.4 L) into the 5 qt. (4.7 L) container. Electric or Pump-up Sprayer:
Ultrapac Extreme ^{Or Use}	11.3-12.3	- Mix 1 scoop per gal. (3.8 L) of water (using provided scoop).
Fission		- Mix 4 oz. (118 mL) per gal. (3.8 L) of water.
EXTRACTION: All Fiber Deep Clean	5.2-5.8	Truckmount: — Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract. Portable Extractor:
All Fiber Deep Clean	5.2-5.8	- Mix 2 oz. (59 mL) per gal. (3.8 L) of water and extract.

PRESPRAY: Add together the following:

Ultrapac Extreme	11.3-12.3	Inline Injection Sprayer: — Mix 8 scoops in 5 qt. (4.7 L) container (using provided scoop).
or Use Fission		- Mix 1.5 qt. (1.4 L) into the 5 qt. (4.7 L) container.
Biosolv Booster Additive		– Add 2 oz. (59 mL) per gal. (3.8 L) of water. Electric or Pump-up Sprayer:
Ultrapac Extreme ^{Or Use}	11.3-12.3	- Mix 1 scoop per gal. (3.8 L) of water (using provided scoop).
Fission		- Mix 4 oz. (118 mL) per gal. (3.8 L) of water.
Biosolv Booster Additive		- Add 1 oz. (30 mL) per gal. (3.8 L) of water.
EXTRACTION:		Truckmount:
All Fiber Deep Clean	5.2-5.8	- Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract.
		Portable Extractor:
All Fiber Deep Clean	5.2-5.8	- Mix 2 oz. (59 mL) per gal. (3.8 L) of water and extract.

PRESPRAY: Add together the following:

Biosolv®

MAKES 52 GALLONS

ALL FIBER DEEP CLEAN

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		Inline Injection Sprayer:
Ultrapac Extreme Or Use	11.3-12.3	- Mix 8 scoops in 5 qt. (4.7 L) container (using provided scoop).
Fission		- Mix 1.5 qt. (1.4 L) into the 5 qt. (4.7 L) container.
Biosolv Booster Additive Energizer		 Add 2 oz. (59 mL) per gal. (3.8 L) of water. Add 2 oz. (2 scoops) into container.
		Electric or Pump-up Sprayer:
Ultrapac Extreme ^{Or Use}	11.3-12.3	- 1 scoop per gal. (3.8 L) of water (using provided scoop).
Fission		- Mix 1.5 qt. (1.4 L) into the 5 qt. (4.7 L) container.
Biosolv Booster Additive		- Add 1 oz. (30 mL) per gal. (3.8 L) of water.
Energizer		– Add 1 oz. (1 scoop) into container.
EXTRACTION:		Truckmount:
All Fiber Deep Clean	5.2-5.8	- Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract.
		Portable Extractor:
All Fiber Deep Clean	5.2-5.8	- Mix 2 oz. (59 mL) per gal. (3.8 L) of water and extract.



LIGHT SOIL

MEDIUM SOIL



PRESPRAY: Add together the following:

HEAVY SUIL

HEAVY SC	Power Burst Biosolv Booster Additive Energizer	RTU pH 11.3-11.8	Inline Injection Sprayer: – Mix 12 oz. (6 scoops) with 5 qt. (4.7 L) of hot water. – Add 8 oz. (237 mL) into container. – Add 2 oz. (2 scoops) into container. Electric or Pump-up Sprayer:	
	Power Burst Biosolv Booster Additive Energizer	11.3-11.8	 Mix 4 oz. (2 scoops) per gal. (3.8 L) of hot water. Add 2 oz. (59 mL) into container. Add 1 oz. (1 scoop) into container. 	2003
	EXTRACTION: Dry Slurry Dry Slurry	9.6-9.9 9.6-9.9	Truckmount: – Mix 1.5 lbs. (3 cups) into 5 gal. (18.9 L) of warm water. Portable Extractor: – Mix 2 oz. (2 scoops) into 5 gal. (18.9 L) of hot water.	PROCCHA POWER BL Utra-Concentrative Monte Concentrative Monte Conc
	Dry Slurry	5.0-5.5	- MIX 2 02. (2 scoops) Into 5 gal. (18.9 L) of not water.	RAMON 120MD231

PROPERTY MANAGEMENT / APARTMENTS

PRESPRAY: Add together the following:

	Heavy Artillery Or Use	RTU pH 11.9-12.4	Inline Injection Sprayer: — Use undiluted in 5 qt. (4.7 L) container.	
	Fission		- Mix 1.5 qt. (1.4 L) into the 5 qt. (4.7 L) container.	
ИЕЛ	Biosolv Booster Additive Energizer		 Add 2 oz. (59 mL) per gal. (3.8 L) of water. Add 2 oz. (2 scoops) into container. 	
			Electric or Pump-up Sprayer:	
	Heavy Artillery Or Use	11.9-12.4	- Mix 16 oz. (.47 L) per gal. (3.8 L) of water.	ABA
2	Fission		- Mix 4 oz. (118 mL) per gal. (3.8 L) of water.	
3	Biosolv Booster Additive		- Add 1 oz. (30 mL) per gal. (3.8 L) of water.	
	Energizer		- Add 1 oz. (1 scoop) into container.	PROCH JCHEM
	EXTRACTION:		Truckmount:	
	All Fiber Deep Clean	5.2-5.8	- Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract.	PM 52 Power, for Heavy Carpet Sa
			Portable Extractor:	
	All Fiber Deep Clean	5.2-5.8	- Mix 2 oz. (59 mL) per gal. (3.8 L) of water and extract.	and iteration



Identifying the fiber content is critical for determining the proper upholstery cleaning method and the correct chemistry.

TWO MAIN CATEGORIES OF FIBER AND GENERAL CLEANING PROCESSES:

- Natural fibers (e.g., cotton and wool) - clean using a controlled pH and lower moisture

- Synthetic fibers (e.g., acrylic, nylon, olefin and polyester) - clean using higher pH and more moisture

UPHOLSTERY CLEANING PROCESS:

1 Identify the material 2 Prespray and agitate 3 Rinse and extract

NATURAL FIBERS (COTTON, WOOL, COTTON VELVETS, LINENS, COTTON BLENDS, ETC.)	PRESPRAY: Fast Dry Uphol. Shampoo EXTRACTION: All Fiber Textile Rinse All Fiber Textile Rinse	RTU pH 7.8 3.6 3.6	 In a Bucket: Mix 12-16 oz. (.3547 L) per gal. (3.8 L) of water. Whip shampoo into a very dry foam. Using a sponge, clean white absorbent towel or specially designed upholstery cleaning brush, apply foam onto the fabric and agitate with a soft horsehair brush. Truckmount: Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract. Portable Extractor: Mix 1 oz. (29 mL) per gal. (3.8 L) of water and extract. 	LIGHT-HEAVY SOIL
SYNTHETIC FIBERS WYLON, OLEFIN & POLYESTER, ETC.)	PRESPRAY: Upholstery Prespray Or Use Heavy Duty Soil Lifter EXTRACTION: All Fiber Textile Rinse	RTU рН 3.6 3.6	 In a Bucket: Use undiluted. Use undiluted. Apply the prespray to the fiber and agitate with a soft brush. Truckmount: Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract. Portable Extractor: Mix 1 oz. (29 mL) per gal. (3.8 L) of water and extract. 	LIGHT-MEDIUM SOIL
	PRESPRAY: Add toge Upholstery Prespray Or Use Heavy Duty Soil Lifter Biosolv Booster Additive Energizer EXTRACTION: All Fiber Textile Rinse All Fiber Textile Rinse	ether the foli 5.2-5.8 5.2-5.8	 Inline Injection Sprayer: Use undiluted. Use undiluted. Mix 1 oz. (29 mL) per gal. (3.8 L) of water. Mix 1 oz. (1 scoop) per gal. (3.8 L) of water. Apply prespray to fiber and agitate with soft brush. Truckmount: Mix 1 qt. (0.9 L) per 5 gal. (18.9 L) of water and extract. Portable Extractor: Mix 1 oz. (29 mL) per gal. (3.8 L) of water and extract. 	HEAVY SOIL



LOW MOISTURE, ENCAPSULATION CLEANING

INTERIM MAINTENANCE CLEANING SYSTEM

EQUIPMENT:

Procaps Low-Moisture Encapsulation Cleaning Machine

SOLUTION: EncapBrite RTU pH

- Mix 6 oz. (177 mL) per gal. (3.8 L) of water.

PROCESS:

- Apply a light mist of the diluted solution on the carpet.
- Agitate with the Procaps machine.
- Carpet should be dry within 45 minutes.
- Vacuum all areas cleaned once the carpet is dry.

TILE AND GROUT CLEANING

TILE AND GROUT CLEANING IS VERY PROFITABLE!

To clean tile and grout:

SOLUTION: Prof. Tile & Grout Cleaner



- Mix 16 oz. (.35-.47 L) in gal. (3.8 L) of water.

- Apply as prespray, allow 10 minutes of dwell time, and agitate the grout lines with
- a grout brush.
- Rinse the floor with hard surface attachment.







SPOT AND STAIN REMOVAL

SPOT & STAIN REMOVAL SEPARATES AMATEUR CLEANERS FROM PROFESSIONALS!

If normal cleaning doesn't remove spots and stains, then use advanced stain removal techniques. Identify the stain by asking questions: What is it? What have you done to it?

KEY TERMINOLOGY:

- A spot adds a substance to the fiber.
- A stain adds color.
- Two categories of dyes: NATURALLY OCCURRING, for example, coffee, red wine, etc. SYNTHETIC DYES, e.g., Kool-Aid[®], fruit drinks and sports drinks.
- Pigments, such as paint, makeup, copier toner, paint, etc., are colors that are not dyes and have to be treated differently.

Most spots that are not dyes and pigments can be removed with normal cleaning.

ADVANCED STAIN REMOVAL TECHNIQUES:

Natural dyes (e.g., coffee and red wine):

After cleaning, apply Stain Exit (pH: 3.5) to the stained area and allow 10-15 minutes of dwell time. Stubborn stains may require multiple applications.

Synthetic dyes (e.g., Kool-Aid®, fruit juice, etc.):

After cleaning, apply Red X It (pH: 5.22) to the stained area and allow 10-15 minutes of dwell time.

Unknown stain (i.e., not known if it is natural or synthetic):

- Use the Stain Exit process first and allow normal dwell time.
- After 10-15 minutes if the stain is moving, then continue that process.
- If the stain has not moved, rinse the area to remove Stain Exit, then apply Red X It and allow 10-15 minutes of dwell time.

Dried paint stains:

Apply **Paint, Oil and Grease Remover (POG)** and allow adequate dwell time, then rinse and extract. Numerous applications may be required.

Makeup (e.g., lipstick, mascara, etc.):

First apply BioSolv® Booster to the stain and allow 10 minutes of dwell time. Then rinse thoroughly.

Pet stains and odors:

Just one product – **Un-Duz-It Unleashed** – totally eliminates odors from pet urine, feces and wet fur! Saturate affected floor area including padding and underlayment with **Unleashed** (pH: 9.0). After one hour of dwell time, deep extract using cold or warm tap water (not hot). Use on carpet and upholstery, plus hard porous surfaces.





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HOSS 700

Deep, powerful cleaning with NextGen glides

Delivers better cleaning, reduced dry times, labor savings and a competitive advantage. NextGen 1 glides provide the smoothest operation and NextGen 2 glides get carpets truckmount-clean when used with a portable.



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TRUCKMOUNT ACCESSORIES



UPHOLSTERY PRO TOP SELLING TOOL!

Extracts in both directions for cleaner, drier results. Ergonomic swivel design ensures comfortable use for hours. **CLEAR HEAD MAKES IT EASY TO SEE PROGRESS** - available for truckmounts (67-019-C) or portables (67-019-P).

BUILT IN

